Home Show shines: 43% more visitors than in '13

The Rhode Island Builders Association’s 64th Annual Home Show opens at the Rhode Island Convention Center, Providence, on April 3rd, with Providence Mayor Angel Tavares about to cut the ribbon at the 2,000 square-foot Model Home. With him, from left, are three other candidates for governor: State Treasurer Gina Raimondo, RIBA member John Bentz of the Property Advisory Group (not a gubernatorial candidate), Ken Block and Cranston Mayor Allen Fung. At right is RIBA President Felix A. Carlone. Crowds were already lined up to tour the Model Home.

Survey respondents say they want to see more contractors exhibiting.

By Paul F. Eno Editor

In a dramatic record for recent years, attendance at the Rhode Island Builders Association’s 64th Annual Home Show was up 43 percent over 2013.

That was the news from RIBA as we went to press. The association hosted the 2014 event April 3rd-6th at the Rhode Island Convention Center.

In an interesting twist, many survey respondents said they had come to the Home Show to look for builders and remodelers and would like to see more contractors exhibiting.

A gorgeous Model Home, crowded aisles and smiling exhibitors were hallmarks of the show throughout its four-day run.

“Pleasantly busy” and “steady” was how Steve Bator of Stormtite Home Improvement, one of...
RIBA members discuss the issues with R.I.'s federal delegation

As part of the annual spring lobbying effort by the National Association of Home Builders, RIBA members meet in small groups with Sen. Jack Reed and Rep. Jim Langevin on March 20th.

By Paul F. Eno Editor

Replacing Fannie Mae and Freddie Mac, EPA regulations, appraisals, preservation of the home mortgage deduction and much more were on the list of topics at Rhode Island Builders Association headquarters as members met with two of Rhode Island’s federal representatives on March 20th.

In separate sessions with members, Sen. Jack Reed (D-R.I.) and Rep. Jim Langevin (D-2nd District) both updated attendees on the status of several industry issues from the federal perspective, then responded to questions.

What will replace the unsound quasi-government mortgage finance agencies, the Federal National Mortgage Association (Fannie Mae) and the Federal Home Loan Mortgage Corp. (Freddie Mac), was a prime topic. Several members noted that some kind of federal backing for 30-year mortgages is essential.

“I’m with you on that,” stated Rep. Langevin. “But the current system needs substantial reform.”

Including energy-efficiency factors in residential appraisals was another prime topic of interest for members, along with concerns about the Waters of the United States Act, which would establish federal wetlands permitting in areas now involving only state permits. The latter is ironic and alarming, members noted, because RIBA is working with regulators and other industry representatives to simplify wetlands regulations in Rhode Island.

Members also stressed that it’s vital for
RIBA welcomes our new members and thanks their sponsors!

Builder/Remodeler
Richard Bonvegna
A2z Renovations, LLC
25 Narragansett Blvd
Portsmouth, RI 02871
Sponsor: Steven Carlino
-Douglas Lumber

Jamie Stebenne
JPS Construction & Design
575 E. Main Road - Box 6
Middletown, RI 02842
Sponsor: Ken Coury
– Riverhead Building Supply

Jeff Sweeney
Sweeney Builders Inc.
1174 Kingstown Road
Wakefield, RI 02879
Sponsor: Bruce Charleston
– Arnold Lumber Co.

Supplier
Bethany Sawyer
Boston Cedar
80 Hampden Road
Mansfield, MA 02848
Sponsor: Cheryl Boyd
– Arnold Lumber Co.

RIBA also thanks these members who renewed December-March

Stephen B. Sofro
Andrew F. Sheeky
George Calcagno
Anna Nardone
Domenico Picozzi
Rick A. Rheinberger
Kevin Cullen
Albert J. Tavares
Leonard Mills Jr.
Jeff Vaillancourt
James E. Hall
John R. Assalone
Michael Cirillo
Brian J. Fortin
Peter Bourniquot
115 Bourne Ave. LLC
A-1 Paving LLC
A. Calcagni & Son Inc./Calson Corp.
A. Nardone Constr. Consult. Co., Inc.
A.B.C. Concrete Form Co.
Affiliated Insurance Managers Inc.
Air Flow Inc.
Albert J. Tavares
American Form Corp.
Amitry Electric
Aquidneck Construction Inc.
ASCO Group Inc.
Anwood Builders & Realty Co.
B. Fortin Electric Co., Inc.

Brian Bamford
Burton P. Battie Jr.
Guido M. Sarcione
William W. Johnson
Billy D. Braswell
Paul T. Driscoll
Smed Blair
Neil Bromley
Sandra Nolan
Todd Brown
Sam Brusco
Diane K. Smith
Jay D. Chirnside
Robert Brierley
Kevin Kelleher
John M. DiMaccio
Carl F. Benevides
Bamford Lakeside Properties LLC
Batty Construction
Baystate Financial Services
Bill’s Construction Inc.
Braswell’s Plumbing & Heating Inc.
Briarwood Meadows LP
Brickly Realty Group
Bromley Construction & Realty Co.
Brown & Fischer Corp.
Brown’s Landscaping
Brusco Design & Renovation
C&L Builders Inc.
C-Side Excavation/Lawnmaster
Calky Homes Ltd.
Cape Cod Staging & Equipment Corp.
Carjon Air Conditioning & Heating Inc.
Carl F. Benevides Constr.

For membership information, visit www.RIBUILDERS.org or call (401) 438-7400

DEADLINES FOR THE NEXT ISSUE
For the JUNE issue, copy, ads and photos must be to us by
Friday, May 2

Send material to:
The R.I. Builder Report, c/o RIBA,
450 Veterans Memorial Pkwy., Suite 301, East Providence, RI 02914
or e-mail to builder@newriverpress.com
Fax: (401) 356-0913

May 2014/3
LOOKING AHEAD!

May 9: Infield Training: Blower Door and Duct Blaster Seminar - 8:30 to 10 a.m. at The Apeiron Institute for Sustainable Living, Center for Sustainable Living, 451 Hammet Road, Coventry, RI 02816. Sponsored by National Grid and presented by RIBA member Conservation Services Group. Seminar is free. Register online. Details on page 11.

◊ May 14: 8-Hour Lead Safe Remodeler Renovator Course - 7:30 a.m. to 5 p.m. at RIBA headquarters. This course is required for all contractors working in pre-1978 buildings. Course is FREE for members, with a $25 materials charge. $110 charge for non-members, with a $25 materials charge. To register, logon to RIBUILDERS.org, and click on this event under the “Events Calendar,” or contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400. Details on page 11.

◊ May 20: Beginner Quickbooks for Contractors - RIBA headquarters, 5-7 p.m. FREE for members with a $25 materials charge. Non-members $50 with a $25 materials charge. For more information and to register, logon to RIBUILDERS.org, and click on this event under the “Events Calendar,” or contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400. Details on Page 11.

May 21: Rhode Island Residential Energy Code Seminar - RIBA headquarters, 8:30-11:30 a.m. Sponsored by National Grid and presented by RIBA member Conservation Services Group. Seminar is free. Call (508) 330-1850 for information, but participants must register online. Logon to RIBUILDERS.org and click on this event under the “Events Calendar.”

◊ May 27: Advanced Quickbooks for Contractors - RIBA headquarters, 5-7 p.m. Learning how to invoice from an estimate in QuickBooks® will be the subject as the Rhode Island Builders Association offers this advanced workshop in the most popular contractor bookkeeping software. FREE for members with a $25 materials charge. Non-members $50, with a $25 materials charge. For more information and to register, logon to RIBUILDERS.org, and click on this event under the “Events Calendar,” or contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400. Details on Page 11.

◊ June 5: Barbecue/Networking Night - 5 to 8 p.m., RIBA headquarters, rain or shine. Sponsored by Boston Cedar. FREE for members and non-members, but we request reservations. There will be beer, wine and food. Watch for more information.

◊ August 8: RIBA’s Annual Outing & Clambake - RIBA’s biggest social event of the year, with great food, contests, networking and fun. Sponsorships will be available and will be used entirely to reduce the ticket price. Francis Farm, Rehoboth, Mass. Watch for information.


More information, registration and payment for most RIBA events is available at RIBUILDERS.org.

◊ Indicates a RIBA-sponsored event.
The greatest Home Show I've ever seen!

If I hadn’t seen it with my own eyes, I might have thought people were exaggerating. I’m talking about the Rhode Island Builders Association’s 2014 Home Show, which took place April 3rd-6th. I spent a great deal of time at the Rhode Island Convention Center over those days, and from the RIBA booth at the show entrance I watched a steady stream of visitors from the beginning of the show to the end. In fact, we had a 43 percent increase in attendance over last year!

It never let up. Even Thursday afternoon was busy. And I don’t think I’ve ever seen so many happy exhibitors. Every exhibitor I spoke with was very pleased — if not overwhelmed — with the traffic and the quality of the leads they generated.

I don’t know where to begin with the “well dones” and “thank yous.”

Certainly our Home Show Committee, whose members put in countless hours of brainstorming and planning, starting right after the 2013 show, deserve tremendous kudos. Chairman Ron Smith, Cheryl Boyd, Lou Cotoia, RIBA’s Elizabeth Carpenter, Carol O’Donnell, Bob Yoffe, Karen Corina, Cynthia Valenti-Smith, Bethany Palagi and Mary Cool of California Closets did a fantastic job!

Carol, of CRM Modular Homes, outdid herself by providing the gorgeous, 2,000 square-foot Model Home that was the centerpiece of the show. Karen, of Corinha Designs, decorated the house so beautifully that you could literally hear “oos” and “ahs” from the steady stream of visitors.

Arnold Lumber Co., and President Bruce Charleson, also went amazingly above and beyond in many capacities in their active logistical support for the Home Show. We especially recognize Lou Cotoia of Arnold Lumber, who was on-site coordinator for the Model Home building and dismantling.

So many of our member companies contributed to the Model Home and/or supported the Home Show as sponsors! (See the complete list on page 20.) And the Rhode Island Nursery and Landscape Association (RINLA) certainly caught the public eye with their stunning “Edible Front Yard” and landscaping at the Model Home.

see PRESIDENT...page 29
The Rhode Island Builders Association’s Annual Home Show took place at the Rhode Island Convention Center, Providence, April 3rd-6th. After the ribbon-cutting at the Model Home, here are, from left in the Edible Front Yard, Marc Petrowicz, Catherine Weaver and Shannon Brawley of the Rhode Island Nursery and Landscape Association (RINLA), Cranston Mayor Allen Fung, RIBA Executive Director John Marcantonio, RIBA Home Show Committee Chairman Ronald J. Smith, State Treasurer Gina Raimondo, Cheryl Boyd of Arnold Lumber Co., Edgar N. Ladouceur of Stormtite Home Improvement, RIBA President Felix A. Carlone, and John Bentz of the Property Advisory Group.

Carol O’Donnell of CRM Modular Homes, right, who provided the Model Home, presents a pamphlet about the structure to RIBA General Counsel Christine Engustian.

Arnold Lumber Co. went above and beyond in supporting the show. Ready for the crowds to arrive on opening day are, from left, Mike Acton, President Bruce Charleson, Kevin Kennedy, Rick Fredericks and Ted Venechanos.

Visitors tour the Model Home.

David and Laurie Baud visit the Model Home.

Things were crowded all over the show floor, and the mini-seminars offered by RI Kitchen & Bath were very popular.
At the Energy Expo on Saturday morning, Dr. Marion Gold, commissioner of the Rhode Island Office of Energy Resources, presents RIBA member David A. Caldwell of Caldwell and Johnson Inc., with an award for sustainable home building. President Carlone looks on.

Ken Lantini keeps up with the crowds at the Lighting & Design by J&K Electric booth.

Steve Fitzgerald of Fitzgerald Building & Remodeling chats with some potential customers.

During the busiest part of the Home Show's final day, Allison Kowal, left, and Sue Andrade work on some leads for Meridian Design/Build.

Rick Nardella, right, showcases his company's masterpieces at the Custom Builders booth.
Tom Lopatosky of Lopco Contracting talks with some prospects.

Tanya Donahue of RI Kitchen & Bath provides a visitor with some information.

Lori Santiago, left, and Sue LaSalle kept everything flowing smoothly at the Consolidated Concrete booth.

The team from National Grid and the Energy Expo pose with the Red Sox World Series Trophies, which visited the show on Thursday.

Bob Pesce of Consolidated Concrete visits the show with Vin and Maureen Marcantonio, and Ray and Barbara Gallison.

It was a busy Home Show for supplier members. Here are Jay Pires of Douglas Lumber, Kitchens & Home Center, left, with Don Hamel of Andersen Windows.

Mike Pezza of Pezza Garage Doors meets a lead.
HOME SHOW...from page 1

some 225 exhibitors, described the Home Show flow. “And the visitors seem very serious about work, and qualified,” he added.

The show opened promptly at 3 p.m. on Thursday, April 3rd, following a ribbon cutting at the show’s heart, the 2,000 square-foot-plus Model Home, by Providence Mayor Angel Tavares. He was joined by three other 2014 gubernatorial candidates, State Treasurer Gino Raimondo, Ken Block and Cranston Mayor Allen Fung. Also present were officials of RIBA, along with Carol O’Donnell of CRM Modular Homes and interior designer Karen Corinha. There too were officials of the Rhode Island Nursery and Landscape Association (RINLA) whose members designed the landscaping, including the “Edible Front Yard” for the Model Home.

Lined up to tour the Model Home as the show opened was the first of many crowds that were to characterize the show for four days.

RIBA Executive Director John Marcantonio reported that the show attendance total passed the 2013 Home Show figure on Saturday. Crowds on Sunday were undiminished, indicating an attendance record for recent years.

Along with the aisles, exhibits and the Model Home, the show’s special attractions were generally standing-room-only. That included the Energy Expo, sponsored by National Grid and the Rhode Island Office of Energy Resources; professional seminars, cooking demonstrations and other events. Crowds lined up on Thursday evening to have their pictures taken with the three Boston Red Sox World Series Trophies, at the show courtesy of National Grid. On Sunday, one of the New England Patriots cheerleaders appeared at the Verizon booth to sign autographs.

Many visitors entered drawings to win iPads® (won by Brandy Bacon, Maryellen Crowley and Michael Henderson), a $5,000 Home Energy Makeover (won by Kelly Rodgers of Chepachet) and a seven-night cruise to Bermuda (won by George Brimmer of East Providence).

The exhibitors, of course, are the people who really tell the story of a Home Show’s success.

“This has been the busiest Home Show in 10 years,” declared Jay Pires of Douglas Lumber, Kitchens and Home Center. “Lots of qualified people and lots of leads.”

“It’s crazy busy!” added Tim Johnson of Propane Plus. “Lots of qualified people and good leads.”

Allison Kowal of Meridian Custom Homes Inc. agreed. “We’ve been very happy with the show. We got some great leads.”

Cheryl Boyd of Arnold Lumber Co. summed it up: “There were lots of people who knew what they wanted. They were looking for contractors and looking for products.”

Visitors like Joe and Pat Alexander of Burrillville were impressed with the show. “There’s a huge array of products, just about anything you need,” said Joe.

There was a great deal of praise for RIBA’s hard-working Home Show Committee, which includes Chairman Ronald J. Smith of Ron Smith Homes LLC, Cheryl Boyd and Louis Cotoia of Arnold Lumber Co., RIBA Operations/Project Manager Elizabeth Carpenter, Ms. O’Donnell (who provided the Model Home), Robert Yoffe of Yoffe Exposition Services, Ms. Corinha, along with Cynthia Valenti-Smith and Bethany Palagi of Washington Trust Co., and Mary Cool of California Closets.

RIBA officials singled out CRM Modular Homes for providing the Model Home, and Mr. Cotoia for supervising the home’s assembly and dismantling.

It’s never too early to plan your company’s exhibit at the 2015 Home Show. Contact Yoffe Exposition Services at (800) 963-3395 or visit www.RIBAHomeShow.com.

“There were lots of people who knew what they wanted. They were looking for contractors and looking for products.”

-Cheryl Boyd of Arnold Lumber Co.
Legislative issues, housing report highlight April session

By Paul F. Eno Editor

Updates on legislation, a crucial housing report, the Home Show and other matters highlighted a busy April 1st meeting of the Rhode Island Builders Association’s Board of Directors.

Considered critical to State House efforts by RIBA and the Rhode Island Construction Industry Coalition is the just-finalized report by Dr. Edinaldo Tebaldi, associate professor of economics at Bryant University. The report, *The Economic Impact of the Construction Industry on the Economy of Rhode Island in 2013*, points out many reasons why the industry must be strengthened. One point is that if the construction industry was still where it was in 2001, the state’s unemployment rate today would be 7.3 percent, not 9.2 percent, even if no other economic factors were different. Related story on page 22.

Lawsuits settled

In other matters, Executive Director John Marcantonio reported that RIBA has signed final settlements in lawsuits with Cranston, Lincoln and Warwick over permit fees. Some refunds will be issued and a judge will oversee committees in each community that will work out lower fee schedules.

Legislative initiatives

Mr. Marcantonio also reported on the status of RIBA’s legislative advocacy in the middle of the 2014 General Assembly Session.

With a changed leadership at the State House, the association continues to work against unfair apprenticeship rules and in favor of reform in career and technical education.

RIBA also is working for passage of the “Spec and Rehab Housing Bill,” for improvement in inclusionary zoning laws, and for reducing the truck tax. Cesspool phase-outs and mushrooming environmental initiatives also are on RIBA’s scope. Related story on page 21.
8 Hour Lead-Safe course set for May 14

**WHEN:** Wednesday, May 14th, 7:30 a.m.-5 p.m.
**WHERE:** Rhode Island Builders Association headquarters, 450 Veterans Memorial Pkwy., East Providence 02914
**COST:** FREE for members, with a $25 materials charge. $110 charge for non-members, with a $25 materials charge.

**DEADLINE TO REGISTER:** Full payment required by May 8th. Cancellation deadline is May 9th. Credit cards accepted. Must provide proof of employment with member company upon registration for class to be free.

**FOR INFORMATION AND TO REGISTER:** Logon to RIBUILDERS.org, click on this event under the “Events Calendar,” or contact Sheila McCarthy at smccarthy@ribuilders.org or (401) 438-7400.

The Rhode Island Builders Association will present the 8 Hour Lead-Safe Remodeler/Renovator Course in May. This course is required to obtain or renew a Lead Safe Remodeler/Renovator License, which is necessary for work in all pre-1978 buildings in Rhode Island. This class covers the Lead Renovation, Repair and Painting (RRP) requirements in Rhode Island and Massachusetts, as well as those of the Environmental Protection Agency (EPA).
A written exam is given at the end of the course, and a passing grade allows attendees to apply for licensing in Rhode Island, Massachusetts and through the EPA.
There will be no refunds for cancellations after May 9th. No-shows will not receive refunds or credit toward future classes. Space is limited - please register now!

Advanced QuickBooks® is May 27 topic

**WHEN:** Tuesday, May 27th, 5-7 p.m.
**WHERE:** Rhode Island Builders Association headquarters, 450 Veterans Memorial Pkwy., East Providence 02914
**COST:** FREE for members, with a $25 materials charge. A $50 charge for non-members, with a $25 materials charge.

**DEADLINE TO REGISTER:** Full payment required by May 22nd. Credit cards accepted. Must provide proof of employment with member company upon registration for class to be free.

**FOR INFORMATION AND TO REGISTER:** Logon to RIBUILDERS.org, click on this event under the “Events Calendar,” or contact Sheila McCarthy at smccarthy@ribuilders.org or (401) 438-7400.

Learning how to invoice from an estimate in QuickBooks® will be the subject as the Rhode Island Builders Association offers this advanced workshop in the most popular contractor bookkeeping software.

Beginner QuickBooks® is May 20 subject at RIBA

**WHEN:** Tuesday, May 20th, 5-7 p.m.
**WHERE:** RIBA headquarters, 450 Veterans Memorial Pkwy. #301, East Providence 02914
**COST:** FREE for members with a $25 materials charge. $50 for non-members with a $25 materials charge.

**DEADLINE TO REGISTER:** May 15th
**FOR INFORMATION AND TO REGISTER:** Logon to RIBUILDERS.org, and click on this event under the “Events Calendar,” or contact Sheila McCarthy, smccarthy@ribuilders.org, or call (401) 438-7400.

Join instructor Jeanne George for a journey into “Beginner QuickBooks™ for Contractors.” The class covers the basics of setting up and using QuickBooks and is geared toward beginners or those who feel they don’t have a good foundation for using QuickBooks. Topics covered will include setting up QuickBooks, working with lists, working with bank accounts, creating invoices, receiving payments and making deposits, and entering and paying bills. Participants are encouraged to bring their laptops to the workshop. Class size is limited. Light refreshments will be served at 4:30 p.m.

Learn blower-door tests

**WHEN:** Friday, May 9th, 8:30 to 10 a.m.
**WHERE:** The Apeiron Institute for Sustainable Living, Center for Sustainable Living, 451 Hammet Road, Coventry, RI 02816
**COST:** Free for members and non-members.

**FOR INFORMATION AND TO REGISTER:** Visit www.eventbrite.com/o/conservation-services-group-on-behalf-of-national-grid-4691466985

“Infield Training: Blower Door and Duct Blaster” will be the subject as Conservation Services Group, a member of the Rhode Island Builders Association, conducts another in its series of classes on the Rhode Island Residential Energy Code on behalf of National Grid.
The event is free and is expected to be well attended, so please register as soon as possible.
Member Profile: Joe Casali of Joe Casali Engineering Inc.

A child's drafting set led to a great career

By Paul F. Eno Editor

As with most any young boy, Joe Casali loved playing with construction toys in his sandbox, and he loved drawing. But the Johnston native really got started toward a career in designing and building after his sister and brother-in-law gave him his first drafting set.

“Later, at Johnston High School, I loved the drafting classes!” Joe recalls.

Then it was on to the University of Rhode Island, where he earned an engineering degree and, later, an MBA. It’s been a long journey from that little sandbox to where he is today, but the work those happy days led to is close to Joe Casali’s heart.

Joe Casali Engineering Inc. (JCE) open its doors on January 1, 2003, when Joe was 29. Based in Warwick, the 12-member company handles everything from septic systems and drainage layouts to traffic engineering and site planning for multi-million dollar buildings. JCE develops and consults at all stages of planning, design, construction and operations.

JCE works almost exclusively in Rhode Island, but there are exceptions.

“Lately we’ve been working as far west as Jackson, Mississippi. We caught a client out of New York who puts up commercial retail pad sites all over the country,” Joe explains.

“We did a BJ’s for them in Seekonk, and we really hit it off. They like our approach. You could argue that we create plans, but I think we’re more in the service industry, and that’s how we treat our customers. Service is everything.”

Working in other parts of the country as he has been, Joe says it’s interesting to compare Rhode Island’s regulatory climate with those in other states.

“The Dept. of Environmental Management here gets a tough rap, but they’re pretty good. Still, the process in other states at the local level seems a lot quicker. Rhode Island is very highly regulated. We all know that, and that sometimes hurts business,” Joe says.

One reason he joined the Rhode Island Builders Association early last year was its “in the trenches” advocacy with state lawmakers and regulators.

“I met with (Executive Director) John Marcantonio, and I asked myself, ‘How come I’m not more involved with these guys?’ I love RIBA because it’s a collection of small-business owners just like me. We’re the little guys who are out there just trying to make a week’s pay.”

As an employer, Joe stresses that it isn’t easy in a tough business climate like Rhode Island’s. The staff includes his wife, Jackie, as marketing director, and his sister-in-law, Dawn, as office manager.

“We’re a small company with just 12 people, including me. It’s hard. Eleven employees means 11 families. Without RIBA working for us, it would be a lot harder!”

Joe Casali Engineering Inc.

President: Joseph A. Casali
RIBA member since: 2013
Focus: Site planning of all kinds
Serves: Rhode Island and nationally
Founded: 2003
Based: Warwick, Rhode Island
STUNNING OUTDOOR LIVING SPACES

QUALITY LUMBER | BUILDING MATERIALS | CABINETRY | MILLWORK | MASONRY

ARNOLD LUMBER’S BACKYARD IS NOW OPEN SATURDAYS FROM 8 AM - 12 PM

So closely captures the beauty of wood, you may be tempted to polish it.

With five timber varieties, it’s easy to create a deck that sets your home apart.

You’ll find top quality decking, railing and masonry products from top national brands in stock with free delivery at Arnold Lumber

Four locations serving Rhode Island and neighboring Connecticut and Massachusetts communities

West Kingston | Bristol | Westerly

West Kingston
251 Fairgrounds Rd.
West Kingston, RI 02892
(401) 783-2266

Wakefield
297 Main St.
Wakefield, RI 02879
(401) 783-3311

Bristol
545 Metacom Ave.
Bristol, RI 02809
(401) 253-7322

Westerly
124 Oak St.
Westerly, RI 02891
(401) 596-2806

Building Trust since 1911 | www.arnoldlumber.com | Visit our online showroom
At Arnold Lumber Co.: Unilock® outdoor ideas

Remember that gorgeous patio in the backyard of the Model Home at RIBA's Home Show in April? Well, you can thank Arnold Lumber Co. and Unilock® outdoor systems for the experience, and you can offer those great outdoor solutions to your customers too!

With the weather finally moderating and your clients thinking about outdoor living after the tough winter, visit Arnold Lumber's Backyard Masonry and Landscape Supply Center for all your outdoor living needs.

As a Unilock authorized dealer, Arnold Lumber provides wall products that give you the ability to create a variety of vertical structures, while adding color, depth and dimension to your landscaping projects.

Unilock’s outstanding collection of concrete interlocking paving stones offers a huge assortment of colors, textures and patterns, allowing you to create the signature driveway, walkway, patio or pool deck that clients will feel is exclusively theirs.

Find out more at www.arnoldlumber.com.

Arnold Lumber provides product training whenever possible, and we have a full-time customer-service staff dedicated to solving problems. Just call (401) 783-3311 and ask for Customer Service. We're happy to assist you!

Arnold Lumber Co., West Kingston, Wakefield, Bristol, Westerly R.I. • 401-783-2266
arnoldlumber.com Page 2

At National Building Products: Everything you need from trusses to kitchens to millwork

Family owned and operated since 1934, National Lumber is the largest independent building materials supplier in New England.

With everything in building materials and supplies, plus in-house design and engineering services, the National Lumber Family of Companies have all the building materials, and tools you need for your next project.

National Lumber has eight lumberyards and stores, truss and wall-panel manufacturing facilities, a custom millwork shop, and seven Kitchen Views Design Showrooms, all strategically located to serve New England and beyond. In addition, National Lumber has drywall, turnkey framing, and pneumatic tool divisions.

Use the drop-down navigation on our website to find more information about products and services provided by the National Lumber in-house divisions and other members of the National Lumber Family of Companies.

National Building Products, Warwick, R.I.; Mansfield, Newton, New Bedford, Salem, Berlin, Gardner, Mass.; Boscawen, N.H. • 800-370-9663
national-lumber.com Page 6

This special section consists of paid advertising. The Rhode Island Builders Association does not endorse specific products and is not responsible for claims or representations made in advertisements.
The Andersen® Architectural Collection is an industry-leading, innovative approach to windows and doors that’s based not on the type of window or door, but rather on the style of home you’re creating. With Andersen A-Series products from the Architectural Collection, you can easily design and build homes with a defined architectural style, whether it’s a stately Queen Anne, a bold Modernist design or anything in between.

Architectural Style Made Easy.

Andersen A-Series windows and patio doors combine innovative engineering with traditional craftsmanship to make any architectural style easily achieved.

DURABLE
- Exterior finish never needs painting and won’t flake, rot, blister, peel or corrode*
- Rugged hinges, ball-bearing rollers and smooth-operating hardware
- Withstands up to eight inches of rain per hour and hurricane wind speeds**

ENERGY-EFFICIENT
- The best-performing, most energy-efficient products Andersen has ever offered
- Most A-Series windows and doors meet ENERGY STAR® Version 5.0 performance criteria in all 50 states!

BEAUTIFUL
- Choose from 11 exterior colors
- Add complementary exterior trim that installs in about 5 minutes
- Choose from unfinished or prefinished natural wood interiors
- Select beautiful hardware, grilles, between-the-glass art glass and much more

To learn more, go to andersenwindows.com/a-series.

*Visit andersenwindows.com/warranty or contact your Andersen supplier for details on the A-Series Limited Warranty.
** Tested to AAMA/WMWA/CSA 103/1S-2/A440-08 PG 70.
*Visit andersenwindows.com to verify that the product and glass type meet ENERGY STAR® qualifications in your area.
WINDOW & DOOR TYPES
- Double-hung windows
- Casement windows
- Awning windows
- Picture windows
- Specialty windows
- Sidelights and transoms
- Gliding patio doors
- Hinged inswing patio doors
- Hinged outswing patio doors

OPTIONS & ACCESSORIES
- Four Low-E glass options
- Four patterned glass options
- 13 exclusive art glass designs that are placed between the glass
- Available with Stormwatch® protection for coastal areas
- Variety of grille styles and sizes
- Wide variety of hardware styles and finishes
- Exterior trim options

EXTERIOR COLOR OPTIONS
- White
- Canvas
- Dove Gray
- Sandstone
- Prairie Grass
- Red Rock
- Forest Green
- Black
- Dark Bronze
- Cocoa Bean
- Terratone®

TRIM STYLE OPTIONS
- Flat trim with extended head
- Flat trim with flush head
- Brick mould
- Flat trim with decorative drip cap
- Flat trim with 2" cornice
- Flat trim with 3 1/8" cornice

INTERIOR OPTIONS
- Wood Species
  - Pine
  - Maple
  - Vertical Grain
  - Douglas Fir
  - Oak
  - Cherry
  - Mahogany®
- Interior Finish Options
  - Clear Coat
  - Honey
  - Cinnamon
  - Russet
  - Mocha
  - Espresso
  - White
  - Birch Bark
  - Primed (for paint)

HARDWARE FINISH OPTIONS
- Antique Brass
- Black
- Bright Brass
- Brushed Chrome
- Distressed Bronze
- Distressed Nickel
- Gold Dust
- Oil Rubbed Bronze
- Polished Chrome
- Satin Nickel
- Stone
- White

* Actual wood is sapеле, a non-endangered species of mahogany, grown in Africa, with color and characteristics of American mahogany.

Printing limitations prevent exact duplication of colors and replication of finishes. See your Andersen supplier for actual color and finish samples. Naturally occurring variations in grain, color and texture of wood make each window one of a kind.

*ENERGY STAR® is a registered trademark of the U.S. Environmental Protection Agency. “Andersen” and all other marks where denoted are trademarks of Andersen Corporation. ©2014 Andersen Corporation. All rights reserved. MSL403-0359 Part #9057464

Andersen®
For more information visit andersenwindows.com/a-series.
At United Builders Supply: Style made easy with Andersen® A-Series Windows™


Our A-Series Windows and Doors are also the best-performing, most energy-efficient windows and doors Andersen has ever offered. And like all Andersen products, they are supported by 100-plus years of commitment to quality, the service you’d expect from a leader, and the reputation of the most trusted name in the industry.

With Andersen A-Series products, you have the choices you need for a beautiful blend of form and function. Never before has it been so easy to dream, easy to understand your options, and easy to select the windows and doors that fit not just your customers' homes but their visions as well.

United Builders Supply, Westerly, R.I. • 800-439-2832 unitedbuilderssupply.com Centerspread & magazine page 5
Stasiunas lends a hand in Haiti

The Rhode Island Builders Association always encourages members to serve others. But Timothy A. Stasiunas of The Stasiunas Companies has taken this ideal to an entirely new level.

“We travel to Haiti with our church, Perryville Bible Church, which supports an orphanage in the Village of Turbe. We also work closely with an organization that supports missionary efforts, Partners with Haiti, based right here in Barrington,” Mr. Stasiunas tells The Rhode Island Builder Report.

Partners with Haiti has provided education, medical and other needs to the people of Haiti for well over 40 years. Relief work stepped up in the wake of the 2010 earthquake.

Mr. Stasiunas, who serves on RIBA’s Board of Directors and co-chairs the Environmental Committee, has been to Haiti five times to do charitable work. In January, he visited the Freedom House Orphanage in Port au Prince, which also has a school and church on the property.

“It’s operated by Rev. Martinez Jovin, who has had a life-long commitment to the Haitian people. He takes in school children regardless of their ability to pay. While I was there, I identified 20 children who need sponsors for their education. I have pictures of the children and would be grateful to anyone who can make a commitment to save a child through education,” Mr. Stasiunas says.

Two members feature in book on Woonsocket

Two members of the Rhode Island Builders Association have been included in a new book, Men: Working in Woonsocket by Judith Potter.

Two members of the Rhode Island Builders Association have been included in a new book, Men: Working in Woonsocket by Judith Potter. Albert Valliere of Nation Wide Construction Corp. and Paul F. Eno of New River Press/Barking Cat Books are both featured. As its title suggests, the book highlights men who are prominent in Woonsocket area industry, professions, media and the arts.

Mr. Valliere is a Woonsocket native and longtime leader in the construction industry. He is active in civic affairs and in RIBA.

Mr. Eno, an award-winning 35-year journalist, and editor of The Rhode Island Builder Report for 23 years, is a Connecticut native who moved from Cumberland to Woonsocket in 1996. The author of seven books and a local radio personality, he is active in RIBA and serves on the Board of Directors of the Blackstone Valley Tourism Council.

The book may be obtained from Potter Photography at http://www.potterphotography.com.
Coventry Lumber wins double honors

Coventry Lumber Co. has been the recipient of double honors recently.

At the Northeastern Retail Lumber Association (NRLA) show in Boston in February, Coventry Lumber was honored as the newest member of the “Million Foot Club.” This prestigious award was presented to Coventry Lumber by BB&S Treated Lumber of New England and Osmose Inc. for sales of over 1 million feet of pressure-treated lumber in 2013.

The Crystal Arrowhead Award was presented to Coventry Lumber President William Finnegan and Sales Manager Brian Vadal.

Coventry Lumber also received the New England Dealer of the Year Award from Versatex® Trimboard.

With their Dealer of the Year Award from Versatex are, from left, Bernie Nugent of Warren Trask Co., Coventry Lumber Sales Manager Brian Vandal, Coventry Lumber President Bill Finnegan, and Bill Naumann of Versatex.

The Rhode Island Builders Association thanks these generous companies that contributed so much to the success of our 64th Annual Home Show!

Arnold Lumber Co.  US Solar Works
CRM Modular Homes  Cabot House
Alliance Security  Patio & Pool Center Inc.
Briggs Mechanical Inc.  KBS Building Systems
Concrete Products  Gill's Television and Appliance
Corinha Design  Pella® Windows
Unilock®  CertaPro Painters
RI Kitchen & Bath  Smithfield Plumbing
Rhode Island Nursery & Heating Supply
Landscape Association  Sherwin-Williams Co.
R.I. Office of Energy Resources  Lighting & Design by J&K Electric
National Grid  Tomark Construction
SmartUSA  Vinagro's
Along with measures the Rhode Island Builders Association supports or opposes in the General Assembly this year, and about which you’ve been reading in these pages for months, there are several significant legislative and regulatory developments members need to follow closely.

One of these is being reported extensively in the media, and it centers on the “Resilient Rhode Island Act.” According to its supporters, this proposed legislation “calls for the recognition of climate change in policy decisions, enacts emission reductions, and braces the state and businesses of Rhode Island to withstand the detrimental effects of climate change.”

We would never advocate being unprepared for any possible danger to our state. But actions on climate change, sea-level rise and related policy issues need to take into account effects on the economy and the overall business environment, along with financial issues that might affect the public. Recent gyrations regarding flood insurance rates are a perfect example of that. (Related story on page 22.)

Additionally, building codes are already being affected, sometimes drastically, by concerns about climate change. We are already seeing higher costs in the residential construction industry because of this, especially along our coast.

We simply ask lawmakers and regulators to be objective, and to weigh all the variables before making major policy and regulatory decisions that affect the economy. Being prepared is important, and regulation plays a role. But let’s keep in mind that the Station nightclub tragedy of 2003 caused what some say was an overreaction in fire-code changes. So when it

see LEGISLATION...page 29
Bryant report marks construction as economic linchpin for R.I.

By Paul F. Eno

“By providing a more affordable rate structure for policyholders and repealing point-of-sale rate increases, the bill is a boon for homeowners and homebuyers,” said NAHB Chairman Kevin Kelly.

“Further, it gives an important boost to home building and remodeling.”

The Rhode Island economy lost a significant share of its GDP because of difficulties in the construction industry,” the report states. It suggests that, if the industry were operating at 2001 levels, Rhode Island’s January 2014 unemployment rate would have been 7.3 percent instead of 9.2 percent. This would have dropped Rhode Island’s joblessness level from first in the nation to 14th.

“The direct contribution of the construction industry to the state’s GDP fell from 6 percent in 1998 to 5.7 percent in 2001, and to 3.9 percent in 2012,” the report says.

The document also profiles the current state of the industry and recommends policy changes to bring back construction. These include:

- Review and implement reforms in the construction permitting process.
- Identify issues that delay development and increase construction costs in Rhode Island.
- Assess opportunities to build and remodel public and private properties across cities and towns.

Rhode Island “has to align its cost structure, improve its productivity and seize all opportunities to expand construction activities as a strategy for fostering job and income creation...” the report concludes.

Along with RIBA, the Coalition includes the Associated Builders & Contractors, the Associated General Contractors, the Construction Industries of Rhode Island and Build Rhode Island.

The report will be available online. Watch for information.

Comment sought on revised R.I. soil erosion/sediment handbook

Members are reminded that Tuesday, May 6th, is the final day to submit comments on proposed revisions to the Rhode Island Soil Erosion and Sediment Control (SESC) Handbook. Draft revisions can be found online, in the 390-page document at www.dem.ri.gov/soilerosiondraft3.pdf.

The document was last revised in 1989. Comments and questions should be directed to Beverly Migliore, Supervising Environmental Scientist, Office of Customer and Technical Assistance, R.I. Dept. of Environmental Management, 235 Promenade St., Providence, RI 02908. Phone: (401) 222-4700, ext. 7503. E-mail: Beverly.migliore@dem.ri.gov.

Industry applauds Senate for flood-insurance relief bill

The National Association of Home Builders (NAHB) has applauded the U.S. Senate for approving flood-insurance legislation that will provide much needed certainty to homeowners and financial stability for the National Flood Insurance Program (NFIP). The Homeowner Flood Insurance Affordability Act was approved by the House in early April and is expected to be signed into law shortly by President Obama.

“By providing a more affordable rate structure for policyholders and repealing immediate to full actuarial rates for homes that are sold; and restores “grandfathering” for properties that were paying premiums applicable to their initial flood risk rating, allowing owners to pay premiums based on the original risk zone rather than updated zones.

It also requires the Federal Emergency Management Agency’s remapping process to take into account local flood-control structures and provides reimbursement for successful consumer map appeals.

The bill addresses costly and unintended consequences of the Biggert-Waters Flood Insurance Reform Act, including huge premium spikes and impacts on the sale, construction and remodeling of homes. It provides a more affordable rate structure for policyholders; repeals the requirement that flood-insurance premiums increase immediately to full actuarial rates for homes that are sold; and restores “grandfathering” for properties that were paying premiums applicable to their initial flood risk rating, allowing owners to pay premiums based on the original risk zone rather than updated zones.
Design makes the difference.

If your customer is thinking of moving into a dream home with a great kitchen, consider a dream kitchen for them with KraftMaid® cabinetry. Our kitchen and bath Design Services professionals will plan their new home or remodeling project, start to finish. Have your customers visit any of our area Galleries for the best in cabinetry, countertops, plumbing fixtures, tile and accessories. One visit and they’ll see why design makes the difference.

Supply New England’s

Kitchen & Bath Gallery

Design makes the difference.

* 361 Jefferson Blvd, Warwick RI • 401.739.8000
  582 Quaker Highway, South Uxbridge MA • 508.278.7761
* 11 Robert Toner Blvd, North Attleboro MA • 508.695.1770

www.KitchenBathGallery.com

*Gallery with tile
EPA nixes plans for post-construction stormwater rules

In a major win for the home-building industry, the Environmental Protection Agency (EPA) will jettison plans for national post-construction stormwater rule-making.

The rule would have required all builders to retain a certain volume of stormwater onsite by using low-impact development techniques such as rain gardens, pervious pavements and other methods that often add costs, especially on sites with soil types that don’t easily infiltrate.

“It’s been a five-year bureaucratic battle, but we won. That’s a victory for our buyers as well,” said Kevin Kelly, NAHB chairman and a home builder and developer from Wilmington, Del.

Since EPA first announced its plans in December 2009, NAHB staff and members have submitted comments and letters, testified at hearings, served on small-business panels and met with appointed and elected officials to explain why EPA’s proposal was an incursion into land-use regulations and wouldn’t work.

Some of the technologies EPA was considering would be almost impossible in many urban areas, making smart-growth and redevelopment projects less likely to succeed. Builders who employ these practices have estimated they add at least 10 to 15 percent to the cost of a developed lot, depending on the lot’s location and soil type.

Providence revamps zoning rules

In its first major zoning overhaul in 20 years, the City of Providence proposes to regulate nightclubs, food trucks, farmers markets and even bicycle parking. As Bonnie Nickerson, the city’s director of long-range planning, puts it, the sweeping legislation will fix a patchwork of zoning complexities and contradictions created by “Band-Aids and gum” solutions added to the zoning code since the last major revision in 1994.

Plans also include neighborhood-related suggestions by the Providence Tomorrow group and are intended to bring the zoning ordinance more into line with the city’s Comprehensive Plan. For example, regulations would bar subdividing large lots on Blackstone Boulevard. Visit www.ProvidenceRI.com for more information.

**PERFORMANCE THAT ACES THE TEST OF TIME.**

Old, worn-out patio doors can open up your home to startling energy bills. If yours has seen better days, replace it with an Andersen® patio door. Thanks to Low-E4® glass, wood construction, and a tight, long-lasting seal, Andersen products stand up to some of nature’s harshest elements with no sticks, squeaks or leaks.∗

*Visit andersenwindows.com/warranty for details.

“ENERGY STAR” is a registered trademark of the U.S. Environmental Protection Agency.

“ANDERSEN” and all other marks where denoted are trademarks of Andersen Corporation.

©2014 Andersen Corporation. All rights reserved. MS1403-00060

Now stocking a variety of Frenchwood Gliding Patio Doors.

**Visit our showroom today!**

125 Douglas Pike
Smithfield, RI. 02917
(401) 231-6800

www.douglaslumber.com
Power of Place Summit slated for May in Providence

WHEN: Friday, May 23rd
WHERE: Rhode Island Convention Center, Providence
COST: Early bird registration fees range from $50 (students) to $75 (government and non-profit) to $100 (regular rate).
FOR INFORMATION AND TO REGISTER: Visit www.GrowSmartRI.org

Join 500 state, local and federal officials, business and civic leaders, real estate professionals, investors, architects, developers, builders, farmers and community stakeholders from across Rhode Island and New England for Grow Smart’s 5th biennial Power of Place Summit.

The theme of this year’s Summit is “The Power of Place: Positioning Rhode Island for an Economic Renaissance.” This will drive the keynote address and the more than 15 workshops at the day-long forum.

“Expect to hear the latest about Rhode Island’s new emerging economic-development strategy as well as programs and policies that leverage our state’s many strengths,” said a statement from Grow Smart Rhode Island, one of the event organizers.

“We’ll cover the future of the State Historic Tax Credit, urban revitalization initiatives, transportation and infrastructure funding, mass transit, housing, agricultural viability and farmland protection,” the statement continued.

“We’ll also hear from those advancing, game-changer community development projects such as the I-195 Development District (The Link), the Warwick Station Development District (Warwick City Centre) and the East Providence Waterfront Development Project, among many others.”

Since this is a gubernatorial election year, Grow Smart has invited the candidates to a panel discussion for their views on the governor’s role in shaping economic and community development. Providence Business News Editor Mark Murphy is scheduled to moderate.
Construction financing made easy.

Construction Lending

With a construction loan from Washington Trust, the process is easy and efficient - there's one application, one approval, one closing. For more information, call Cynthia Valenti Smith (NMLS #718387) at 401-862-4874 or email her at cmvalenti@washtrust.com.
LEASE WHAT YOU NEED.

IT'S THE MILTON CAT LEASE-AND-GO PROGRAM FOR NEW MACHINES.

CAT Skid Steer Loader __________ $376 a month
CAT Multi Terrain Loader __________ $558 a month
CAT Compact Track Loader __________ $707 a month
CAT Mini Excavator __________ $318 a month
CAT Backhoe Loader __________ $1,006 a month
CAT Compact Wheel Loader __________ $1,028 a month
CAT Wheel Loader __________ $1,782 a month
CAT Bull Dozer __________ $1,230 a month

Monthly payments based on 10% down, a 60 month term, and 500 hours of general construction use per year. Sales tax not included.

Includes free three-year Equipment Protection Plan

BUY WHAT YOU WANT.

TAKE ADVANTAGE OF THE MILTON CAT 0% FOR 36 MONTHS.

Wheel Loaders – 950K, 962K, 966K, 972K __________ 0% for 36 months
Track-Type Tractors – D6K2, D6N, D6T __________ 0% for 36 months
Excavators – 311FL RR, 321EL, 314EL CR, 316EL, 318EL, 320EL, 328DL CR, 336EL Hybrid __________ 0% for 36 months
Wheeled Excavators – M313D, M315D, M316D, M318D, M322D __________ 0% for 36 months

And get a three-year/5,000 hour Premier Equipment Protection Plan along with a free three-year subscription to Product Link and Vision Link.

GIVE US A CALL. AND GET A JUMPSTART ON THE SPRING.
Program offers good through June 30th, 2014.

Milton CAT
www.miltoncat.com

Cranston, RI  401-946-6350
Milford, MA  508-634-3400
North Reading, MA  978-276-2400
Wareham, MA  508-291-1200
Robert Gaudreau Sr.  Cathedral Construction Management LLC
Jean Lamoureux  Centerville Builders Inc.
Liz Kramer  Champion Windows
K. Sean Keating  Computer Support Inc.
Ronald J. Goldsmith  Craig Management Co., Inc.
Ray Snider  CRS Management LLC
John J. Perrotti  Cupboard & Bath Design Center
Peter G. Daukis  Daukis Construction Co.
Matthew O. Davitt  Davitt Design Build Inc.
Kevin J. Dennis  Dennis Brothers LLC
Peter T. Derbshire  Derbshire Woodworking Co., Inc.
Joseph W. Dionne  Dionne Builders Inc.
John A. Domingo  Domingo's Construction Co.
Steven R. Carlini  Douglas Lumber, Kitchens & Home Ctr.
William D. Dowdell  Dowdell Engineering Inc.
Stephen E. Hopkins  E&E Realty
Edward A. Heon Jr.  E. Heon & Sons
Eric T. Nunes  E. Nunes Plumbing & Installations
Edward Wojcik  Ed Wojcik Architect Ltd.
Bruce E. Eddy  Eddy Building Co., Inc.
Edward Ferland  EFC Construction Management Inc.
Eric Johnson  Eric Johnson Homes
Ernest J. Fagnant  Ernest & Dolores Fagnant
David Esau  Esau Home Improvements
Eugeno Messore  Eugene Messore Masonry
Frank C. DiMauro  F.C. DiMauro & Associates Inc.
J. Michael Hill, CGP  F.M. Properties Inc.
William Thornley  Feild Corp.
Mike Feuti  Feuti’s Construction
Kenneth Hall  Fineberg Management Inc.
Stephen Fitzgerald  Fitzgerald Building and Remodeling
Frank Lombardo  Frank Lombardo & Sons Inc.
Frank P. Simonelli  Frank Simonelli Construction Inc.
Joseph C. Casimiro  Freedom Building Co.
Thomas Furey  Furey Roofing & Construction
Scott Gallo  Gallo Construction LLC
Gary M. Vacca  Gary M. Vacca Bldg. Contractor Inc.
Peter G. Rogers  Gerard Building Co., Inc.
Steven Gianlorenzo Sr.  Gianlorenzo & Sons Construction Corp.
Giovanni Veltri  Giovanni Veltri & Sons Landscaping
Burton Goldstein  Goldstein Electric
Joao E. Gonsalves  Gonsalves Realty
Anthony J. Calise  Grace Emporia LLC
Frank Leonardi  Granites of America
Anthony J. Gargaro Jr.  Greenville Seamless Gutters Inc.

Earl Gelineau  GWC Painting dba CertaPro Paints
George Gingell  Harvey Industries Inc.
Frederick D. Schick  Heritage Homes Inc.
Alfred Almeida  Home Glow Enterprises
Tim Llewellyn  Humphrey's Building Supply Center
Steven E. Beveridge  inControl Inc.
Gerald Allard  J&A Electric Inc.
Jeffrey A. Seyboth  J&L Landscaping Co., Inc.
Joseph Madonna  J. Madonnas & Sons Inc.
Joseph DiGiovanni Jr.  J.D. Construction Co.
Robert McNamara  J.J. McNamara & Son Inc.
Jason Ledsworth  J.L. Electric
Jean Paul Olivier  J.P. Remodeling
Paul Flynn  Jack Flynn & Sons Inc.
John H. Brittain  Jack's Electric Inc.
James Doehler  Jaimar Building Co.
James I. Goldman  James Ian Goldman CPA
Richard J. Radus  Jemsac Inc.
Jose M. Marcano  JM Painting LLC
John C. Carter  John C. Carter & Co.
Joseph A. D’Angelo  Joseph A. D’Angelo
Frank King  K.R.A. Inc.
Craig Donatelli  KCEE Building Services LLC
Kenneth M. Kossak  Kenko Builders Inc.
Kenneth G. Kazarain  Kenwood Construction Co., Inc.
Alfred J. Guertin  Kingstown Associates
Timothy Lanphear  Lamphere & Son Inc.
Michael A. Kelly Esq.  Law Offices of Michael A. Kelly, PC
Mary Lou Mancieri  Lawton Valley Investments Inc.
Eric Constantino  Legacy Custom Remodeling LLC
Kenneth M. Lantini  Lighting & Design by J&K Electric
David Perry  Lisco Irrigation
Jay Litman  Litman Architecture
Michael S. Kosiver  Lockheed Window Corp.
Joseph Lombardi  Lombardi Construction Co., Inc.
Joseph Almeida  Lonsdale Concrete
Michael S. Ivie  Floor Co., Inc.
Michael S. Ivie  Map Installed Building Products
Vincent J. Marcantonio  Marcantonio Design Builders
Vincent A. Mastro  Mastro Electric Supply Co., Inc.
Linda McGovern  McGovern Construction Co., Inc.
Roger Menard  Menard's Electric Inc.
Mark Lubic  Merchant Construction
Michael West  Michael West Builders Inc.
Peter E. Costantino  Midland Manor Apartments
Michael D. Fournier  Mike's Home Improvement Inc.
Michael R. McNulty Sr.  Millwork One Inc.
Joseph C. Cracco  Modern Yankee Builders Inc.
Joseph F. Garlick Jr.  Neighborworks Blackstone River Valley

Charles K. Belshe  New Concepts Construction Inc.
Paul F. Eno  New River Press
William B. O’Hanley  Newport Roofing
& Construction Co., Inc.
Michael Charpentier  Northeast Flooring Inc.
Tara Capuano  Northern Realty LLC
Lionel Loranger  One Stop Building Supply Ctr. Inc.
Scott Grace  Overhead Door
Garage Headquarters
Paul A. Schurman  P. Schurman Contractors Inc.
Philip Theroux  P.T. Woodworking Inc.
Gary Marioreni  PaintWorks Inc.
William Ward  Pegasus Home Improvement of R.I. LLC
Aydin A. Mustafayev  Power Equipment Co.
Dana A. Hagopian  Precision Development Inc.
Nicholas Castelli  Quality Homes Inc.
Ray Keough  R-Kueogh Construction Inc.
Ronald McCullough  R.A. McCullough Inc.
Raymond J. Carreiro  R.J. Carreiro Builders Inc.
Ronald Rainone  Rainone
Rui Pereira  RUI Construction Inc.
Steven Desmarais  S. Desmarais Plumbing & Heating
D. Scott Heinz  S. Heinz Construction & Design Inc.
Steven B. Carbone  S.B. Carbone Plumbing/Heating & GC
Mike Sacoccia  Sacoccia's Construction & Landscaping
Joseph Ferreira  Sakonnet Design Builders
Thurston Ponte  Sam Ponte Heating & Air Conditioning
Wolfgang Knoess  Samoset Builders Inc.
David W. Satti  Satti Construction Inc.
William P. Sgambato  Sgambato Brothers Construction
Ronald R. Taglianetti  Sha-Ron Home Builders
Joseph Catelli  Shoreline Properties Inc.
Americo Colaluca  Smithfield Plumbing & Heating Supply
Richard A. Solomon  Solomon Management LLC
A. Joseph Sprague  Sprague Farm Inc.
Ronald J. Caniglia  Stand Corp.
Charles Standish  Standish Brothers HVAC LLC
Peter A. Jacavone III  Starkweather & Shepley
Stephen Sullivan Sr.  Stephen Sullivan Inc.
Mark E. Crook  Stiller Distributors
Michael Hanna CPA  Sullivan & Co. CPAs, Div. of BlumShapiro
Christopher Brennan  Superior Plus
Timothy A. Gardiner  T.A. Gardiner Plumbing/Heating Inc.
Robert D. Murray  Taft & McSally LLP
Nancy Taylor  Taylor Interior Design
PRESIDENT...from page 5

The Home Show’s overwhelming success also means that the residential construction market has finally turned around. Exhibitors I spoke with couldn’t stop talking about the qualified visitors they met and the great leads they generated. Especially after such a tough winter, this is an excellent sign of things to come for all of us during the rest of 2014.

So thanks again to everyone who helped make the 64th Annual Home Show such a hit!

What say we do it again next year, and that you join us an exhibitor if you haven’t already?

RIBA’s extensive visitor surveys during the show make it clear that people want to interact with builders and remodelers there. So the Home Show has become the best venue in a long time for you as a contractor to find work.

It’s the year’s best opportunity for you as a member to shine in the public eye!

As the Home Show’s momentum continues to build, you need to be part of it!

So don’t wait: Contact Yoffe Exposition Services at (800) 963-3395 or visit www.RIBAHomeShow.com now to find out how you can join this momentum at the 2015 Home Show.

LEGISLATION...from page 21

comes to climate change, let’s be sure to think things through when making decisions that can affect our fragile economy.

Another significant development is the report recently released by Dr. Edinaldo Tebaldi, associate professor of economics at Bryant University’s Center for Global and Regional Economic Studies. The Economic Impact of the Construction Industry on the Economy of Rhode Island in 2013 is a stunning showcase of how important our industry is in the state’s overall economic health. (Related story on page 22.)

So keep watching these pages, and stay in touch with your own state lawmakers on the issues of concern! For more information and details on how you can help protect our industry and your business, contact Executive Director John Marcantonio at (401) 438-7400 or jmarcantonio@ribuilders.org.

MEMBERS...from previous page

Thomas E. D’Angelo Terry Lane Corp./Progressive Realty Group
Michael J. Shea Towne Glass & Aluminum Inc.
Ralph Boudreau Uncle’s Sound Systems Inc.
A. Michael Slosberg United Builders Supply Co., Inc.
Bob Wilcox United Builders Supply Co., Inc.
Frank Verzillo V&M Construction Inc.
Vern Rainville Vern Rainville Carpentry Inc.
Wayne A. Gablinske Wayne Electric Inc.
Jay Goldrick Wells Fargo Home Mortgage NMLS#/408627
Louis A. Cozzolino Westerly Cabinet Co., Inc.
Dan R. King Wickford Home Services
William N. Harris Jr. William N. Harris Inc.
J. Paul Clough Windor Inc.

CONFERENCE...from page 2

Congress to preserve the mortgage interest and property tax deductions. Tax credits and the dearth of acquisition, development and construction (ADC) loans also were discussed.

Both lawmakers stressed that they want to hear about industry issues, urging members to keep them informed.

“If you think an issue is important, it is. Call us,” Sen. Reed stated.


RIBA’s extensive visitor surveys during the show make it clear that people want to interact with builders and remodelers there. So the Home Show has become the best venue in a long time for you as a contractor to find work.

It’s the year’s best opportunity for you as a member to shine in the public eye!

As the Home Show’s momentum continues to build, you need to be part of it!

So don’t wait: Contact Yoffe Exposition Services at (800) 963-3395 or visit www.RIBAHomeShow.com now to find out how you can join this momentum at the 2015 Home Show.

CONGRESS...from page 21

comes to climate change, let’s be sure to think things through when making decisions that can affect our fragile economy.

Another significant development is the report recently released by Dr. Edinaldo Tebaldi, associate professor of economics at Bryant University’s Center for Global and Regional Economic Studies. The Economic Impact of the Construction Industry on the Economy of Rhode Island in 2013 is a stunning showcase of how important our industry is in the state’s overall economic health. (Related story on page 22.)

So keep watching these pages, and stay in touch with your own state lawmakers on the issues of concern! For more information and details on how you can help protect our industry and your business, contact Executive Director John Marcantonio at (401) 438-7400 or jmarcantonio@ribuilders.org.
The Market Place

**L. Sweet Lumber Co., Inc.**
Providing quality lumber since 1885.

Quality & Service at Affordable Prices

FULL LINE OF BUILDING MATERIALS

521-3800

L.SweetLumber.com

We Deliver!

---

**SHAWMUT METAL PRODUCTS**

Steel Sales - Fabrication - Installation

TEL: 508-379-0803  FAX: 508-379-0810

Located just 1 mile off RI-106 on RI-6 at
1914 G.A.R. Highway Swansea, MA, 02777

Visit us at: www.shawmutmetal.com - RI Registration 52507

---

**Wood & Wire Fence Co., Inc.**

For Quick Service Call Toll Free

Temporary Fence Division 1-888-886-7347

R.I. # 401-312-0338

Fax # 401-312-0339

www.woodwirefence.com

CONTRACTORS:
Storage containers are also available

R.I. Reg. #1894

6’ Panels - 6’ & 8’ Pounded

M.B.E./S.O.M.B.A Certified
Hazardous Material Certified

---

**ROOFING•SIDING•DECKING•TRIM**

Liberty Cedar

325 Liberty Lane • West Kingston, RI 02892
800.88CEDAR/401.789.6626 • Fax 401.789.0320
LIBERTYCEDAR.COM

---

**AMERICA’S GREEN INSULATOR**

Delivering solutions that save money and help conserve our environment.

INSULATION  SHELVING
FIREPLACES  GUTTERS
AIR SEALING  ENERGY AUDITS
FOUNDATION  WATERPROOFING

www.anchorinsulation.com  888-438-9612

---

**THE LEADING WATER TREATMENT SPECIALISTS**

800-767-8731
www.aquascience.net

---

**TMG**

Real Estate Advisory Services

We add value to your business!

Acquisition  •  Finance  •  Design  •  Permitting  •  Construction Management
Marketing  •  Operations  •  Strategic Business Planning  •  Management Consulting  •  Asset Value Maximization

for

Real Estate Developers  •  Owners  •  Lenders  •  Investors  •  Institutions  •  Municipalities

RASIM MOID  •  (401) 862-6550
rmold@tmg-advisors.com • www.tmg-advisors.com

---

This is the ONLY print advertising venue specifically targeted to Rhode Island’s residential builders and remodelers!

Call 401-250-5760 for a rate sheet.
Or visit www.newriverpress.com/ribaads
Consider concrete blocks for all your landscaping and building needs.

Using the highest quality concrete, Consolidated Concrete makes all of its concrete landscaping blocks on-site in a variety of styles with custom sizes available on request. Blocks have countersunk lifter hooks and are paintable and stainable, most with interlocking connections for easy assembly, increased strength and a secure fit.

LARGEST SELECTION
of retaining wall and landscaping blocks in stock in the area

2' x 1' x 4' Interlocking Cap, 1100 lbs.
2' x 2' x 4' Interlocking Stone Faced Block, 2200 lbs.

2' x 2' x 4' Interlocking Landscaping Block, 2200 lbs.
2' x 1' x 4' Interlocking Plain Block, 2200 lbs.

USE OUR CONCRETE BLOCKS FOR:

LANDSCAPING

RETAINING WALLS

TEMPORARY STRUCTURES

Open Saturdays
ALL MAJOR CREDIT CARDS ACCEPTED

Call for pricing and delivery options

CONSOLIDATED CONCRETE
We earn our stripes. Every day.

EAST PROVIDENCE
(401) 438-4700

COVENTRY
(401) 828-4700

MASSACHUSETTS
(508) 673-4700

www.consolidatedconcretecorp.com
FREE CLASSES
FOR MEMBERS AT
THE RHODE ISLAND
BUILDERS ASSOCIATION

Visit www.RIBuilders.org
or call (401) 438-7400 for details.